



Mergers & Acquisitions Summit

Athens,
Monday June 23, 2025

agenda as of June 17, 2025

09.15 **Arrival of Guests - Registration**

10.00 **Opening Statements & Welcome Remarks**

✓ **Thelma Chatziathanasiou**, Journalist, KATHIMERINI / Money Review

10.10 **Presentation on Global & Local M&A Trends**

✓ **Stefanos Charaktiniotis**, Partner, Zepos & Yannopoulos

✓ **Dimitris Psarris**, Managing Partner, BAIN & Company

10.20 **In conversation**

✓ **Andreas Andreadis**, CEO, Sani/Ikos

✓ *Moderator:* **Elias Bellos**, Senior Business Editor, KATHIMERINI

10.40 **Fostering a collaborative M&A culture: Organizational and national economic goals**

How can we foster an M&A culture rooted in ethical decision-making that aligns with broader societal values, ensuring that transactions benefit all stakeholders, from employees to local communities?

✓ **Smaragda Rigakou**, General Counsel, Chief Legal, Regulatory & Compliance Officer, Athex Group

✓ **Babis Bakolias**, Country Manager, Ansys

✓ **Iakovos Stamoulis**, Co-Founder, Think Silicon

✓ *Moderator:* **Evgenia Tzortzi**, Journalist, KATHIMERINI / Money Review



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11.20 In Conversation

- ✓ **Nikos Salakas**, Chief of Corporate Center & General Counsel, Alpha Bank
- ✓ *Moderator: Evgenia Tzortzi*, Journalist, KATHIMERINI / Money Review

11.30 Deal activity in SMEs/Family-owned businesses and their pivotal role in Greece's M&A market

SMEs represent the backbone of Greece's economy, comprising the majority of businesses across diverse industries, including retail, manufacturing, hospitality, and services Succession planning and M&A activity in family businesses. How are family businesses responding to M&A opportunities and challenges – Ensuring continuity and preserving legacy. Strategic partnerships vs clean exits.

Statements

- ✓ **Lara Barazi-Geroulanou**, CEO, Kefish
- ✓ **Antonis Markopoulos**, Founder & CEO, Prosperity

Discussants

- ✓ **Dimitris Douvris**, Partner – Head of Deals Services, Grant Thornton
- ✓ **Paris Economou**, Head of Wholesale Banking, Optima bank
- ✓ **Tassos Iossiphides**, EY Greece Partner, Head of EY-Parthenon
- ✓ **Ilias Koimtzoglou**, Managing Partner, KBVL Law Firm, Member of Deloitte Legal Network
- ✓ **Claire Pavlou**, Partner, KYRIAKIDES GEORGOPOULOS LAW FIRM
- ✓ *Moderator: Dimitra Manifava*, Journalist, KATHIMERINI



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12.40 The digital imperative: How is technology reshaping M&A

Technology as an enabler of growth – adopt new technologies, enter new digital markets, gain access to digital assets

- ✓ **Dimitris Glezos**, Managing Partner, Palmares Advisors
- ✓ **John Komninakidis**, Vice President, Head of Middle East, Türkiye, Greece, Datasite
- ✓ **Ioannis Vovos**, Deals Partner, Head of Transaction Services and Fraud & Forensics, PwC Greece

- ✓ *Moderator: Stathis Orfanoudakis*, Partner, Zepos & Yannopoulos

13.20 Private Equity vs Strategic Buyers: A changing dynamic

PE firms are becoming more interested in pursuing strategic acquisitions that offer long-term value, while strategic buyers are increasingly looking for financial opportunities and are willing to engage in deals that involve operational improvements. The shifting landscape between private equity and corporate buyers and the key differences in strategic acquisitions vs financial acquisitions and their impact on the Greek M&A market.

- ✓ **Neil Campbell**, Partner, Latham & Watkins
- ✓ **Andrea Foti**, Managing Director - EMEA Chief Commercial Officer – M&A, AON
- ✓ **Lampros Papakonstantinou**, Chairman of the BoD, IDEAL Holdings
- ✓ **Sergios Takos**, Partner, Strategy & Transactions, Deloitte

- ✓ *Moderator: Yiannis Loizos*, Partner, Koutalidis Law Firm

14.00

Networking break



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14.40 Keynote Discussion

✓ **Kyriakos Pierrakakis**, Minister of National Economy & Finance, Hellenic Republic

✓ *Moderator:* **Elias Bellos**, Senior Business Editor, KATHIMERINI

15.00 Fireside Chat

✓ **Stephanos Theodorides**, Independent Non-Executive Member, Chairman of the BoD, Growthfund

✓ *Moderator:* **Apostolos Mangiriadis**, Journalist, ERT

15.10 Shifting alliances: The impact of geopolitical and regulatory changes on M&A

The impact of trade wars on cross-border M&As (including through changes in trade flows, tariffs, and market access.

✓ **Christos Cabolis**, Chief Economist & Head of Operations, IMD World Competitiveness Center

✓ **Alexandros Costopoulos**, Secretary General, AmCham; CEO, Foresight

✓ **Apostolos Gkoutzinis**, Partner, Milbank

✓ **Haris Lambropoulos**, President, Hellenic Development Bank of Investments

✓ *Moderator:* **Thelma Chatziathanasiou**, Journalist, KATHIMERINI / Money Review



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15.50 Impact-Driven M&A: The Strategic Path to a Sustainable Future

By integrating impact investments, we're now structuring transactions to achieve measurable positive social and environmental outcomes alongside strong financial returns. How do companies transform sustainability goals and climate compliance into crucial deal-making imperatives, and how does this focus on social impact lead to a step-by-step improvement of the world?

- ✓ **Konstantinos Dermanis**, Partner, DECA
- ✓ **Markos Komondouros**, Partner and Founder, Investing for Purpose
- ✓ **Ioannis Papadopoulos**, Senior Partner, EOS Capital Partners
- ✓ **Iakov Errera**, Director, Strategy, Mergers & Acquisitions, Melten Energy & Metals

- ✓ *Moderator:* **Thanasis Katsikidis**, Columnist, KATHIMERINI

16.30 Keynote Discussion

- ✓ **John D. Saracakis**, Chairman of the BoD, Saracakis Brothers S.A.

- ✓ *Moderator:* **Elias Bellos**, Senior Business Editor, KATHIMERINI

16.45 Closing remarks - End of Summit

- ✓ **Thelma Chatziathanasiou**, Journalist, KATHIMERINI / Money Review